Upcoming Programs

Infection Control - 10/7
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CPR – 10/14 & 11/9
------------------------
Risk Management - 11/2
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See pages 14-16

Social Events

Scrubs & Stilettos
Carlyle-Plainview
Wednesday, September 21
--------------------------
Grape Escape
Laurel Lake Vineyards
Sunday, September 25
-------------------------
See pages 10-11

Friday Morning Course

Dental Coding
Steven Snyder, DDS
Vice Chair,
ADA Council on Dental Benefits
November 11

ADA Annual Session

Denver, CO
10/20-10/24

General Membership Meeting

Oral Pathology Update
John Fantasia, DDS
September 28, 2016
-------------------------
UpSky Hotel
Hauppauge
See page 12

Seminar Series

RESTORING EDENTULOUS PATIENTS WITH HYBRID SOLUTIONS
Matthew Palermo, DMD
October 5, 2016
---------------------------
GREAT COMMUNICATION = GREAT PRODUCTION
Cathy Jameson, PhD
December 7, 2016
-------------------------
See page 13

Colonel Francis Kestler, DDS
in Afghanistan

Have YOU served in the Military?
See page 19
MLMIC AGREES TO JOIN BERKSHIRE HATHAWAY FAMILY OF COMPANIES

“MLMIC is a gem of a company that has protected New York’s physicians, mid-level providers, hospitals and dentists like no other for over 40 years. We welcome the chance to add them to the Berkshire Hathaway family and enhance their capacity to serve these and other policyholders for many years to come.”

Warren Buffett, CEO, Berkshire Hathaway

For more information, visit MLMIC.com/faq.
SCDS CALENDAR 2016

September
- Monday 5th  Labor Day (SCDS office closed)
- Monday 19th  Exec. Council/Board of Directors (7 pm)
- Wednesday 21st  Scrubs and Stilettos (9 am – 12 noon)
- Sunday 25th  Grape Escape - Laurel Lake Vineyards
- Wednesday 28th  General Membership Mtg (6 pm - 10 pm)
  Dr. John Fantasia

October
- Monday 3rd  Rosh Hashanah (SCDS office closed)
- Wednesday 5th  Seminar Series #3 (9 am - 4 pm)
  Dr. Matthew Palermo
- Friday 7th  Infection Control (9 am - 1 pm)
  Dr. Peter Mychajliw
- Monday 10th  Columbus Day (SCDS office closed)
- Wednesday 12th  Yom Kippur (SCDS office closed)
- Friday 14th  CPR & AED (9 am - 12 noon)
- Monday 17th  Exec. Council/Board of Directors (7 pm)
  Tuesday 20th – 25th  ADA Meeting – Denver, CO

November
- Wednesday 2nd  Risk Management (9 am - 1 pm)
- Wednesday 9th  CPR & AED (9am -12 noon)
- Friday 11th  Coding Seminar (9am - 12 noon)
  Steven Snyder, DDS
- Wednesday 16th  General Membership Mtg (6 pm - 10 pm)
  Dr. Stephen Sokoloff & Dr. Francis Kestler
- Thursday 24th  Thanksgiving (SCDS office closed)

December
- Monday 5th  Exec. Council/Board of Directors (7 pm)
- Wednesday 7th  Seminar Series #4 (9 am - 4 pm)
  Cathy Jameson, PhD
- Saturday 24th  Hanukkah begins at sundown; Christmas Eve
- Sunday 25th  Christmas Day
- Saturday 31st  New Year’s Eve

January 2017
- Saturday 21st  Installation Gala - Watermill (7:30pm)
The New Dentist Committee invites you!* to join us at
Laurel Lake Vineyards
Sunday, September 25, 2016 • 12 noon to 3:00 pm
(rain date – October 2nd)

Annual Grape Escape

Dentists from Suffolk County and their families will be socializing at one of the most beautiful vineyards on the North Fork of Long Island. This highly anticipated event is part networking, part relaxation.

*Open to all, no matter what your vintage!
Bring your family ~ Singles welcome ~ Guests welcome

Attendance is FREE!

FREE WINE
Cheese, crackers and fruit are also complimentary.

Directions: LIE (I-495) to end. Follow signs to Rte. 58, Orient and Greenport. Laurel Lake is 9.5 miles east on Rte. 58, Main Road, on the left side after Jamesport. Laurel Lake Tel: 631-298-1420
★★Avoid traffic by taking Sound Avenue to Herricks Lane or Aldrich Lane and then cutting down to Rte. 58★★

Reserve your spot now to help us gauge numbers for catering

Count me in!
Fax form to 631-232-1402, or mail to SCDS, 150 Motor Pkwy, Hauppauge, NY 11788 • Questions? Call SCDS, (631) 232-1400
Name: ..........................................................................................................................................................................
Tel.#: ...........................................................................................................................................................................
(Please print)

Dues Installment Memo

Please watch for the notice this Fall from NYSDA regarding the dues installment payment option for 2017.
NYSDA implemented this policy a few years ago and it has been very well received by many of our members. The plan allows you to pay your tripartite dues over a seven month period from November to May.
It is only available to members in good standing who are assessed the full-active dues for 2017. If you are eligible you will see an icon on the members only section of the NYSDA website, www.nysdental.org. Enrollment is only available online and participation is available by credit card only.
Don't miss out on this opportunity. It will only be available in the Fall. Once the program is under way, you will not be able to take advantage of it.
Hope everyone is having a great summer! Hard to believe it is almost over. Many of our committees have been busy. I would like to thank them for their time and efforts.

Back to business. How is e-prescribe treating you? I presently spend 90 - 120 minutes (approximately 50 patients x 2-3 minutes) a week of uncompensated time e-Rx'ing. Talk about unproductive time, increasing the cost of care, and decreasing access to care. This is time that could have been used to treat patients, but unfortunately was spent fighting with computers. And then .... e-prescribe stops working! Now what? Have you tried to call in a prescription for a controlled substance now that you have run out of prescription pads? I ran into this situation. Even the pharmacists did not know what to do. Some would not accept a controlled substance prescription without a written cover. Others would allow me to e-prescribe the cover within 24 hours when e-prescribe resumed working. I added the phrase "This is the cover for Rx called in on date" in the notes for pharmacist section. The real answer unbeknownst to me is that we still can get prescription pads! They can only be used when e-prescribe is not working or you lack access to a computer.

So what about "access to care"? My day is significantly more hectic since I still try to see the same number of patients but spend a ridiculous amount of time with computers, pharmacists, etc. To make up for lost productivity, I am planning to open up a drive thru and will work (two) 8-hour shifts a day. Any interest in the 12am - 8am shift? Only kidding.

I believe the true access to care issues center around increasing the cost of providing care (increased fees only impact patients with minimal or no coverage) and the inability of patients to obtain care for their emergencies whether perceived or real. Being a board certified Oral and Maxillofacial Surgeon who is frequently asked to cover for other doctors, I do not perform endodontic therapy, re-cement orthodontic appliances (or veneers for that matter), or prescribe medications without examining a patient during normal business hours. It has been many years since I went into the office to see a patient as no staff is available to assist, refuse to expose myself to fraudulent claims, or become a crime victim (one of my partners’ cars was vandalized by the “escorts” of the patient he was treating). In addition, how can I justify paying staff to be on call or pay them overtime to treat a patient while patients and third party carriers expect to remit the same amount? Breaking even (including a small salary for myself) would be acceptable on a limited basis but paying for the honor of treating a patient and spending less time away from my family ..... not happening! If I cannot earn a living and produce a profit to reinvest in my practice, then it’s time to close the doors, no patients get treated, and move on to another line of work.

As for the emergencies themselves, if a patient cannot see me during office hours ("you know doctor I have to work too"), then it probably is not a real emergency. If it is important enough for me/my family to be inconvenienced, then you can leave work. Been swollen for a week? Really? Why is this now an emergency at 8:00pm, Saturday afternoon, or Sunday? When was the last time you saw your dentist? He told you that you required endodontic therapy a year ago?! A patient’s lack of planning does not constitute an emergency on our part (thank Stu). For real emergencies i.e. bleeding, trauma, or extensive swelling, I utilize a local hospital’s emergency room where there is adequate staff, equipment, and the ability to obtain CT scans/lab tests. Yes, I am limited to the type of procedures I can do, but can adequately treat real emergencies. For non-medical emergencies i.e. dry sockets, toothaches, broken wires, etc, I will see the patients on the next day I have office hours (at an appointed time to minimize inconveniencing my scheduled patients) or refer them back to their treating doctor. If they feel that they cannot wait, I then suggest they go to the nearest teaching hospital with resident coverage, unless of course they are patients of my practice. Dry sockets get an limited number of analgesics. Unexpected swelling or post-operative bleeding ... meet me in the ER. Someone else’s post op complication, especially if I am not covering or have no professional relationship with ... go to a teaching hospital ER. These days, helping a patient exposes you to liability issues or an OPD inquiry (5 hours of my time, $3500 paid by my carrier for one written report by an attorney and all parties involved were cleared). What precipitated this OPD complaint? The patient was unhappy with the fact that he had endodontic therapy, developed an abscess, could not get in touch with the treating doctor, and was charged for the incision and

Continued on page 4
News flash .... Over the last 21 years (ouch .... I am getting old), Dentistry has become more of a blue collar occupation than a profession, with exorbitant start up costs. If Dentistry is to revert back to a profession, and provide exemplary 24-hour care, there needs to be outside intervention. For starters, the government needs to enact tort reform allowing malpractice carriers and their insured to recoup costs for frivolous lawsuits or OPD inquiries. Not happening in our state as our legislature is composed of attorneys. In addition, leveling the playing field with third party carriers would not be a bad idea. Again, not happening because this would increase premiums, employers would drop benefits, and the prevailing "each dentist decides which plans he/she participates". Sorry, anti-trust laws prohibit collective bargaining as a dental license is considered a monopoly. How do police unionize or collectively bargain? Doesn’t their occupation constitute a monopoly? I just cannot decide to start my own police. Or can I? I would expect that with DHATS, non-US licensed dentists (practicing in clinics under the "supervision" of licensed dentists or teaching in our dental schools, denturists, and bleaching centers, a dental license no longer constitutes a monopoly. At least in my opinion. I believe that doctors do not need to work 40 hours, 5 - 6 day weeks, but do need sufficient time to decompress, spend quality time with their families, and not worry about loans. Even residents have reduced clinical duties post-call. Those of us in private practice do not. If I have to see an emergency patient at night, I do not have the luxury of canceling my scheduled patients. I have to treat them being fatigued. How long before I make a mistake? Only so many interrupted nights until the inevitable.

I apologize about being such a pessimist. Guess it goes along with surgical training. Unfortunately, this is my reality.

On a lighter note, the tuna are in the Canyon, and fluke/sea bass are on the bite. See you on the water.

If you don’t understand the above statement (or care for that matter), you are overworked, chronically fatigued, overstressed, and/or clinically depressed. I would suggest you go to a store, buy a fishing rod, and go fish. After 45 years of fishing, I have realized it has never been the fish that I was after.
Who Are You Voting For?

Unfortunately, there are other races for office that are running concurrently and they are being overshadowed by the media’s attention to the ‘greatest show on earth’. Barnum and Bailey never had it so good! Why is there a universal feeling that, “are these the best possible candidates we can find?” How could we get to this point?

I believe this is a remnant of one constant in today’s political races, negative advertising. It is a technique that now dominates the political landscape to sway our opinions about those running for office. Some enter races claiming to run a clean campaign, to avoid descending into the gutter and stay with the issues rather than discredit the opponent. As they move closer to the Election Day they are almost forced to enter the ring of insults in order to answer the negative ads posted against them and even the playing field with their opponent in the sound bite world of the voter’s decision. The net effect of all this mudslinging is completely undermining the credibility of the profession of politics. Slowly but surely the electorate has been overwhelmed with all the bad these candidates have done and we are supposed to miraculously gather at the end of the process and embrace the winner as our newly elected representative, and forget all the mud that has tarnished all the time they have spent in public service. We forget the points about which person said what about their opponent, our confidence is compromised and we dispel the entire lot because we cannot trust any of them, we have learned of all their faults. This is a definite pathway that has resulted in discouraging many very talented and capable people from reaching political office, who do not wish to expose themselves or their families to such scrutiny.

The code of ethics mentions a term: unjustifiable criticism. We recommend that you have many rights as a professional that you have worked very hard to obtain. With that comes a list of responsibilities that are spelled out in our code. Unjustifiable criticism is a trap that is easy to fall in by implying there is something deficient with prior treatment, and you are the person who is there to save the day. The net effect of such comments undermine yourself and the profession in both direct and indirect ways. Like our political counterparts, we denigrate all dentists when we disparage one. Making remarks about the quality of prior treatment works in some very obvious ways. The patient feels they have made bad choices about the previous dentist they trusted. Unless we were there when this treatment started, it is impossible to know the situation encountered by any prior professional. Poor quality or negligent care must be acknowledged, but the language used can assist the patient in need with a proper fix and help rectify the situation instead of inflaming the negative and losing credibility for all concerned. We rarely think of our effect on the profession in our daily practice but there is a reason Dentistry continually comes out in surveys as one of the most highly regarded professions. It is the continuous application of the highest standards of treatment that keeps us highly regarded by the public we treat. Try to avoid the easy way of elevating yourself on the backs of those who walked before you in any situation. Choose to lift those who slipped and stabilize the basis we are all judged on. We can help each other reach a higher ground by remaining mindful that our profession is one of service and excellence.

As I was preparing this editorial, the news article about recommendations: "Daily dental floss does not prevent any cavities!" was announced on the national media. If we have learned nothing else, this is the clearest example of why healthcare does not belong in the purview of those untrained in our disciplines. This is a statement released by a government office that found it a public service to spread this total falsehood despite recommendations by many esteemed Dental organizations including the ADA, AAP, and many others. We saw immediate and demonstrative answers by all these organizations on news outlets to explain the great fallacy in the statement, and then modified retractions as the body of facts exposed the nonsense for what it was. The greater story here is that the Federal stance on a topic without the voice of the professions behind them is bound to be exposed as misinformed and misguided. Support your professions, support advocacy, and keep the profession unified and strong.
Smarter Business Solutions That Make Everyone Smile.

Let Suffolk Federal show you how our superior products and service can take your dental practice to the next level!

When it comes to growing your business, no one does more to help you succeed than the commercial specialists at Suffolk Federal. From local decision-making and fast turnaround to our highly individualized loan packages with no pre-payment penalties. We have the complete spectrum of products that can make all the difference in your business success, including:

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COMMACK • EASTPORT • ISLANDIA • MILLER PLACE • RIVERHEAD • SOUTHAMPTON • WEST BABYLON
There are two issues I would like to discuss in this report. The first regards the officers and leaders of this Society. Occasionally I hear rumors that some of our members (and also non-members) believe that these volunteers are actually paid a stipend. I can personally vouch for every one of these dedicated individuals. I write all the checks for this Society and I know that the only two individuals who get compensated are myself and my Executive Assistant, Debbie.

Everyone else who works on your behalf do it on a purely voluntary and non-compensated basis. For the most part, they are actively practicing dentists such as yourselves and have similar family and business obligations that you have. {A few have retired from active practice, but still have other commitments such as teaching or consulting obligations.} The only thing that sets them apart from everyone else is that they are committed to improving the profession for all. In addition, they wish to give back to the profession that has offered them a rewarding lifestyle that they attribute to their multiple years of training and education. However, they also realize that there were many others who came before them who set the stage for their ability to enjoy the rewards of their chosen careers.

The American Dental Association has been in existence almost 160 years and has been working collectively for all of those years to improve the dental health of our communities and the lives of its members. This is what these volunteer individuals are continuing to promote.

I understand that not everyone has the time, energy or desire to undertake such activities, but for those of you who fit those categories, please make sure to appreciate your fellow colleagues who are willing to give up their time and energy to work on your behalf. I also understand that some of you blame the ADA, the State Dental Association and the local Society for not being able to do enough to make your individual circumstances ideal in your eyes. I will be the first to admit that not everything is perfect given the governmental regulations and hoops we sometimes have to jump through to serve our patients. However, without these dental organizations and those individuals who are trying to minimize those problems, your careers would be much more compromised and problematic.

Please don’t get angry at those who may not get all the results you would like. Understand that there are other factors influencing these outcomes and offer to help in the future to improve those issues, instead of criticizing those who have tried their best.

The second issue is in regards to the encryption of radiographs that need to be emailed from one office to another. It is a HIPAA violation to send any radiographs with personal information attached to it. I have heard that some offices have stopped sending radiographs because of this regulation. Others have denied radiographs to be sent to their offices due to the same reason. This becomes a major health and economic problem for your patients, because they need to be overly radiated if they are referred to a specialist, if they choose to have a second opinion or if they decide to change providers.

The ADA has recently endorsed PBHS Secure Mail service. PBHS Secure Mail is a simple and powerful HIPAA compliant way to share PHI (Protected Health Information) between practices and patients. With no software to install, configure or maintain, it’s easy to use. Your ADA member account is pre-certified and allows you easy set up. Just enter your ADA number, verify your practice and create your first secure email. PBHS helps you achieve and maintain compliance with the minefield of data privacy requirements that can face your practice. Data remains encrypted from start to reception. Message data is stored and transmitted using secured military-grade encryption. Only recipients can decode message data, documents and radiographs. PBHS Secure Mail starts at $10 per month with options to add robust collaboration. As an ADA member, you will receive preferred pricing and waived set-up fees up to a $975 value. If you have any other questions contact PBHS directly at 1-(800)-840-5383 or visit their website at http://www.pbhs.com/securemail/.

This easy to use system eliminates those problems associated with HIPAA compliance at a low cost. Look into this today. Your patients will thank you!
“Remember, It’s Only a Tooth!”
(In Memory of Dr. Seymour Friedman)

Maria Maranga, DDS

“Dr. Friedman, how does this post op root canal x-ray look? His response, “It looks okay for a G** D*** general dentist, but I’m training you to become an endodontist, so go back into that room and pull out that G** D*** gutta percha and do it all over!” Classic Dr. Friedman. Responses like that were never taken wrong as Sy was just Sy. You knew him, you loved him, but most of all you respected him no matter what. Dr. Seymour Friedman was on staff at Stony Brook School of Dental Medicine for over 27 years. He was also in private practice in different locations in Nassau County with two partners. When I first met him he was wearing three “hats”; Associate Dean for Clinical Affairs, Professor of Endodontics in the department of General Dentistry and the new Director of Post Graduate Endodontics. Sometimes he had more than one office location and sometimes he didn’t. That didn’t matter, for wherever he was located in the school, he knew where and what you were doing at all times.

He was both a passionate and compassionate man when it came to his wife, family and his students. You didn’t have to be in his post grad program to feel his passion/compassion for you. He was very well respected among the other faculty members and the student body as a whole. He shot from the hip in an attempt to make every dental student who passed through his endodontic curriculum feel his love for endodontics. And, it usually worked. His uncanny sense of humor and dedication to education inspired even those of us on his post grad volunteer faculty to do more, to be more and to become more. When I went into his office one day and told him I felt like a “nobody” for not owning my own practice, he casually closed the door and gave me about 5-6 different reasons NOT to own my own practice. He then looked up at me and said these words, “Your life will never be the same, but as I see you as my own daughter who only sometimes takes my advice, crap, I’ll help you out.” That was the pivotal moment when I decided to embark on meeting a close colleague of his out on the East End of Long Island and eventually purchased his office. You see, we never wanted to disappoint him. He created in us this sense of “WE” in the post grad department. It was from this mantra of his that we all banded together to help him out to save the post grad program in 2006 as he traveled weekly from Atlanta to Long Island then back again. I can hear him saying on Sundays, “Naomi, it’s time for me to go back to my other home”, and she would shake her head in agreement.

There were so many great memories and people who have been influenced by Sy in his post grad division. His first “FAV” four PG students to me were Harry, Nobi, Michael and Phil. They along with Amir and the Pobiner brothers, Shawn and Todd, later on truly exemplified Sy’s passionate and selfless approach to both learning and teaching. His great sense of humor and commitment to others was unparalleled. May we always carry him in our hearts and revel when we too say these words, “Remember, its only a tooth!!”

8
The Pierre Fauchard Academy is an honorary dental service organization that was founded in 1936. The Academy is named after Pierre Fauchard of France (1678-1761), who is recognized as the "Father of Modern Dentistry" for raising dentistry to a profession. An objective adopted by the Academy awards distinguished members and role models for their contributions to the field of dentistry. Fellowship in the Academy is by nomination and is designed to honor past accomplishments in field of dentistry and encourage future productivity.

This year we are proud to have two new Fellows inducted into the Pierre Fauchard Academy from Suffolk County. Dr. Martin Dominger, an oral surgeon practicing in Port Jeff Station, is the SCDS current Secretary. Dr. Claudia Mahon-Vazquez, a general dentist practicing in Hauppauge, is the current SCDS Chair of the Membership Committee. Standing behind and supporting this year’s honorees are past SCDS Pierre Fauchard Academy Fellows. {Drs. John Guariglia, Guenter Jonke, Steven Snyder, Paul Markowitz, Kevin Henner, Ivan Vazquez, Kerry Lane, Paul Leary and Jimmy Kilimitzoglou} Congratulations to Dr. Dominger and Dr. Mahon-Vazquez!
There are more than 2500 scientific studies showing the benefits of Low Level Laser Therapy, and more than 325 of those focus on Dentistry. 90% of them reported positive effects on more than 24 different dental conditions (tooth hypersensitivity, Herpes simplex, mucositis, post-operative pain, parathesia, TMJ/TMD and other conditions). Low level laser equipment, dosages, cases and laser safety protocol will be discussed during the presentation.

**TABLE #2: Add the Health / Medical Dimension to Your Practice**
**Presenter:** Christine Taxin, Adjunct Professor, NYU College of Dentistry; Founder & CEO, Links2Success
Dental practices can, and should, help protect patients from dangerous medical conditions. This can increase patient treatment acceptance, generate quality referrals from physicians, and add a sizeable amount of new production to the practice’s schedule every month. Behavior more like a “Wellness Center” not only changes your relationship with your patients, but your practice can now bill for increased wellness benefits through dental insurance and medical insurance – just like oral surgeons have done for decades! Practitioners find it rewarding both emotionally and financially to work with patients to address Periodontal Disease, Sleep Apnea, TMD and other conditions. Dental practices can add new diagnostic tools and treatments to support the general health of patients and increase profits.

**TABLE #3: Electronic Health Records – My Journey to Improve Patient Care**
**Presenter:** Sharon Pollick, DMD; Board Certified OMFS; Private Practice, Patchogue
EHR-Electronic Health Records. Their significance in dentistry and how they are shaping patient treatment. Weaving through the maze of HIT-Health Information Technology.

**TABLE #4: Time & Energy Management for Your Well Being**
**Presenter:** Sarah Yardeni, Teacher, Kabbalah Center of NYC
How to manage your time to increase your energy and how to manage your practice to do more with your time.

**TABLE #5: Pain Control and Pain Management in the Dental Patient**
**Presenter:** Laurie R. Fleisher, DMD; Clinical Asst Prof, NYUCD; Director, Urgent Care Center, NYUCD
Pain management is often a challenge. This presentation will review a range of strategies to prevent, control, and manage pain. Medically compromised patients as well as the urgent care patient and their pain management will also be reviewed. Physiologic and psychological factors in pain management will be presented. This should help provide the practitioner with additional tools for treating patients in pain.

**TABLE #6: The Diagnosis and Treatment of Common Oral Mucous Membrane Diseases**
**Presenter:** Renee Reich, DDS; Attending Oral Pathologist, Oral Path Lab, Inc.; NY Presbyterian Hospital
Upon successful completion of this lecture the attendee will learn the differential diagnosis and current therapeutic approaches utilized in evaluation and treatment of the most common oral mucous membrane diseases including: Herpes simplex infection, recurrent aphthous stomatitis, desquamative gingivitis, lichen planus, lichenoid drug reactions, benign mucous membrane pemphigoid, pemphigus vulgaris, erythema multiforme, candidiasis, herpes zoster, herpangina, geographic tongue and leukoedema.

**TABLE #7: Implant Supported Fixed Restorations of the Anterior Maxilla**
**Presenter:** Claudine Cafferata, DDS; Assistant Clinical Professor, NYUCD; Private Practice, LIOS, Massapequa
This lecture will go through the steps of planning an implant supported fixed restoration in the anterior maxilla using NobelClinican, a surgical guide and also a non-guided case.

**TABLE #8: Bridging the Gap: Maryland bridges, More Than What You Learned in Dental School**
**Presenter:** Taylor Manilili, DDS; Second Year Prosthodontic Resident, Stony Brook University
We will review various ways to utilize resin-bonded bridges to achieve esthetic results both provisionally and definitively.

**TABLE #9: Beyond Cavities- Management of the Transitioning Dentition**
**Presenter:** Mahnaz Khan, DDS; Board Certified Pediatric Dentist, Private Practice, Westbury
This discussion will review Phase 1 growth and development of the pediatric patient. We will review clinical cases outlining the most common eruption and developmental anomalies. Attendees will leave with applicable knowledge of timely radiographic and clinical diagnosis and treatment of ectopic first molar eruptions, as well as congenitally missing and supernumerary teeth in the anterior, cosmetic zone.

**TABLE #10: The Use of Cone Beam Scans in Everyday Dentistry**
**Presenter:** Tracey Rosenberg, DDS, MD; Board Certified OMS; Private Practice, Plainview & Massapequa
We will cover the utility of CBCT in the areas of dentoalveolar surgery, pathology, endodontics, implant dentistry, reconstruction and orthognathic surgery.

**TABLE #11: Predictability of Soft Tissue Grafting Procedures**
**Presenter:** Lois Levine, DDS; Board Certified Periodontist; Private Practice, Wantagh
Soft tissue augmentation is a modality used for cosmetic root coverage, and creating or augmenting keratinized tissue around teeth and dental implants. When gingival grafting is considered, biologic factors determine the prognosis of this surgical procedure. This discussion will enhance the restorative dentist and their patient’s expectations regarding surgical outcomes.

**TABLE #12: In Pursuit Of Beauty**
**Presenter:** Marina Peredo, MD; Associate Clinical Professor of Dermatology, Mt. Sinai Hospital; Private Practice, NYC & Smithtown

**TABLE #1: Low Level Laser Applications in Dentistry**
**Presenter:** Natalia Elson, DDS; Clinical Asst Prof, SUNY Stony Brook SDM & NYUCD; Private Practice, Islip

| NAME:……………………………………………………….…… | ADA #:……………………………………… |
| EMAIL:………………………………………………………………… | TEL.#:……………………..…………….. |
| I AM A MEMBER OF |              |                  |
| NCDS | SCDS | OTHER ADA | NON-MEMBER |

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The Suffolk and Nassau County Dental Societies
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A Women’s Dental Conference
Join us for an innovative half-day of camaraderie, education and interactive
round-table discussions on topics of special interest to women dentists.

2011 winner of the ADA Golden Apple Award and the 2010 winner of the NYSDA Hallmarks of Excellence Award

Carlyle at the Palace
1600 Round Swamp Road, Plainview, NY 11803 — (516) 756-1600 www.carlyleatthepalace.com

**WEDNESDAY, SEPTEMBER 21, 2016**

Cost: ADA members $85  Non-ADA $150  Dental students/residents $50

**Time:**  8:00-9:00a.m. breakfast and introductions.  9:00 a.m.-12:00pm: Keynote Address & Round Tables

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Dear Fellow Women Dentists,

Please join us on **Wednesday, September 21** for the Nassau and Suffolk County Dental Societies’ seventh annual “Scrubs & Stilettos” conference for women dentists. Enjoy a full morning of camaraderie, interactive discussion and conversation around topics that affect women dentists, after a full (and healthy!) breakfast.

You will be able to attend **up to three Round Tables** during the morning from our exciting list of topics and speakers. Please register now, listing your five preferred topics. Tables will be assigned first come/first served.

We’d do our best to accommodate your preferences, but rest assured all topics are of value and interest!

We are honored to have **Dr. Barbara Steinberg**, former spokesperson for the ADA on Women’s Oral Health Issues, attend and be our Keynote Speaker.

And… we will be honoring **Dr. Maria Ryan**, in recognition of her leadership and commitment to the field of dentistry and dental education.

Sincerely,

Maria Maranga, DDS
Julie Izen, DMD

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**Scheduled Round Tables** (see complete titles and full details on reverse)

| TABLE #1: | Low Level Laser Applications in Dentistry | Natalia Elson, DDS |
| TABLE #2: | Add the Health / Medical Dimension to Your Practice | Christine Taxin |
| TABLE #3: | Electronic Health Records – My Journey to Improve Patient Care | Sharon Pollick, DMD |
| TABLE #4: | Time & Energy Management for Your Well Being | Sarah Yardeni |
| TABLE #5: | Pain Control and Pain Management in the Dental Patient | Laurie Fleisher, DMD |
| TABLE #6: | Diagnosis and Treatment of Common Oral Mucous Membrane Diseases | Renee Reich, DDS |
| TABLE #7: | Implant Supported Fixed Restorations of the Anterior Maxilla | Claudine Cafferata, DDS |
| TABLE #8: | Bridging the Gap: Md Bridges, More Than What You Learned in DS | Taylor Manilili, DDS |
| TABLE #9: | Beyond Cavities- Management of the Transitioning Dentition | Mahnaz Khan, DDS |
| TABLE #10: | The Use of Cone Beam Scans in Everyday Dentistry | Tracey Rosenberg, DDS, MD |
| TABLE #11: | Predictability of Soft Tissue Grafting Procedures | Lois Levine, DDS |
| TABLE #12: | In Pursuit of Beauty | Marina Peredo, MD |

~Receive 3 C.E. Hours~Numerous raffles, prizes and give-aways!

For more info or to register, simply call SCDS at 631-232-1400; fax the form below to 631-232-1402; email us at scds@optonline.net or mail us at SCDS, 150 Motor Parkway, Suite 105, Hauppauge, NY 11788

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NAME:……………………………………………………….…… ADA #:……………………………………

EMAIL:………………………………………………………………… TEL.#:………………………………

OFFICE ADDRESS:……………………………………………………………………………..……….………..

I AM A MEMBER OF :  ☐NCDS  ☐SCDS  ☐ OTHER ADA  ☐NON-MEMBER

Preferred Table #s: (please list five choices, by table #)  ……..   ……..    ……..    .…..   ……..

☐ I enclose check for $.............  payable to “SCDS”.

☐ Charge my Visa/MC #.....................................Exp. Date:..............CVV..............ZIP Code..............
President’s Remarks
Introduction of New Members
Presentation of C.E. Certificates and Awards
Presentation of Slate for 2017

John Guariglia, DDS, SCDS President
Claudia Mahon-Vazquez, DDS, Chair, Membership Committee
Dimitrios Kilimitzoglou, DDS, Chair, Education Committee
Paul Leary, DMD, Chair, Nominating Committee

Oral Pathology Update - 2016

Presented by
John Fantasia, DDS

This course will be presented using both lecture format as well as use of clinical pathologic correlations. The CPC format will allow the participant to analyze cases based on clinical and radiographic findings, and then formulate a differential diagnosis. Discussion on how the dentist, generalist and specialist, proceeds with the work-up and diagnosis of each case will represent the main focus. Common pathologic processes of the oral soft tissues and jaws and several rare diseases that emphasize the scope of pathologic processes affecting the oral region will be highlighted. Additionally, medication related osteonecrosis of the jaws will be discussed with emphasis on what the dentist needs to know and the practical considerations regarding this clinical entity. Important pathologic entities that affect the head and neck and the role of the dentist will also be covered.

The attendee will have a better understanding of a variety of common conditions that affect the oral soft and hard tissues, and will be introduced to some rare clinical conditions. The participants, upon completion of the sessions, will more confidently formulate a differential diagnosis that will allow for the appropriate diagnostic approaches and treatment.

Dr. John E. Fantasia received his undergraduate dental degree from Emory University School of Dentistry, his Oral Pathology residency training was at Emory as well. At Long Island Jewish Medical Center since 1988, he serves as Chief of the Division of Oral and Maxillofacial Pathology and Program Director of the Oral and Maxillofacial Pathology residency training program, which began in 1994. Dr Fantasia is the past recipient of a National Cancer Institute training fellowship while at Emory and received an American Cancer Society Junior Faculty Award while an assistant professor at Temple. Dr. Fantasia has published numerous peer-reviewed papers, several book chapters and is the co-author with Drs. James Scibba and Leonard Kahn, of the Armed Forces Institute of Pathology Fascicle #29, Atlas of Tumor Pathology, Tumors and Cysts of the Jaws, Third Series.

Dr. Fantasia is past president of the American Academy of Oral and Maxillofacial Pathology, and has served on numerous committees for the AAOMP. He completed a seven year term as a Director and Officer of the American Board of Oral and Maxillofacial Pathology, Board President in 2008. The Oral and Maxillofacial Pathology division is a regional oral pathology laboratory service based in the Department of Pathology and Laboratory Medicine, and also is a clinical consultation service within the Department of Dental Medicine for patients with oral manifestations of various disease processes. Dr. Fantasia is an active member of the Health Systems Head and Neck Cancer team; related to pathology and clinical care of the head and neck cancer patient. He also holds the position of Professor, Departments of Dental Medicine, Pathology and Laboratory Medicine and Otolaryngology at the Hofstra, Northwell Health School of Medicine.

(see ADA CERP and AGD PACE information on page 16)

Fax page to 231-1402 or mail to SCDS, 150 Motor Parkway, Suite 105, Hauppauge, NY 11788 by noon on Monday, 9/26!!!

General Membership Meeting Registration / Dinner Reservation Form

DENTIST’S NAME .................................................................................. ADA #:............................................

(Please print)

[ ] DISSERT AND THE EDUCATIONAL PROGRAM (no charge/SCDS members; non-members $100*)
[ ] THE EDUCATIONAL PROGRAM ONLY (no charge/SCDS members; non-members, $75*).
The Stephen B. Gold Memorial Seminar Series 2016

Place: Media Center, 150 Motor Pkwy, Hauppauge, NY 11788      Time: 9:00 am to 4:00 pm*
CONTINENTAL BREAKFAST AND BUFFET LUNCH ARE INCLUDED!

COURSE SS16 - # 03    7 m.c.e. credits
Date: Wed., October 5, 2016 (This course is sponsored by Straumann)      Speaker: Matthew Palermo,DMD
RESTORING EDENTULOUS PATIENTS WITH HYBRID SOLUTIONS

Course Objectives:
- Review relevant case selection, loading protocols, and bone grafting needs for complex full-arch cases
- Understand the ITI consensus Vol. IV statements on advanced and complex therapies in the mandible and maxilla
- Highlight the interdisciplinary approach to planning and treatment for implant patients, with emphasis on the team approach
- Discuss immediate implant placement and loading to improve functional outcomes and meet patient requirements

Dr. Matthew Palermo has maintained a full-time faculty appointment at Temple University Kornberg School of Dentistry since 2009. He is the Acting Chairperson of the Department of Restorative Dentistry and is the predoctoral implantology discipline coordinator. He has lectured at national meetings for the American Academy of Periodontology and the American College of Prosthodontists. He maintains a part-time private practice limited to prosthodontics and implantology in Scranton PA.

COURSE SS16 - # 04    7 m.c.e. credits
Date: Wed., December 7, 2016 (new date )      Speaker: Cathy Jameson, PhD
GREAT COMMUNICATION = GREAT PRODUCTION

The systems she will teach you during this session will prove invaluable to you, your team and your practice. The bottom line to success is communicative skill. Most doctors have more dentistry sitting in their charts than they have ever performed. Learn proven presentation and communication skills to be used by the entire team that will increase your case acceptance to 90 – 95%. Also, learn to overcome the “fear of cost”, which is fast becoming the number one reason dental treatment is not accepted. Case acceptance is not just the doctor’s responsibility. Everyone on the team has a significant role. You DO make a difference.

Cathy Jameson is the founder of Jameson Management, an international dental management, marketing and hygiene coaching firm. The Jameson Method of Management, developed by Cathy, offers proven management and marketing systems for helping organizations improve their workflow and efficiency in a positive, forward thinking culture. She is the author of several books, including her latest title; Creating a Healthy Work Environment.

Please see CERP and PACE information on page 16 of this Bulletin

SEMINAR SERIES 2016
Return registration form to SCDS, 150 Motor Parkway, Suite 105, Hauppauge, NY 11788
Or fax to 631-232-1402     Questions? call 631-232-1400
Tuition to individual courses: ADA $275; Non-ADA $475; Aux. $100

Please register me for: [ ] SS16-$03     [ ] SS16-$04
Name:.................................................................... ADA #: ..........…............................
Phone #: ……............................
E-Mail: …………………………………………………………………….
[ ] Check to “SCDS” enclosed for $ .................
[ ] Charge my Visa/MC Acct. #: ........................................ Exp. Date: ............ CVV….... Zip Code..........
Signature:..................................................................................... Amount: $ ........................................

SCDS JOB BANK
Looking for a job??    Seeking an Associate??
The SCDS office operates a “Job Bank” in which we link members seeking employment with job openings.

We also keep information on practices for sale and members seeking to buy dental practices.
This service is FREE to SCDS members!
Call SCDS for more information: (631) 232-1400
FOR DENTISTS AND THEIR STAFF

Infection Control Concepts for the Dental Professions 2016
Presented by
PETER MYCHAJLIW, D.D.S.

Dental care involves exposure to blood and airborne pathogens such as HIV, TB, HBV, etc. The unique nature of most dental procedures, instrumentation and patient care settings also requires the specific strategy directed to the prevention of transmission of pathogens among dental healthcare personnel and their patients.

Universally applied infection control practices reduce the risk of disease transmission from doctor/staff to patient, patient to doctor/staff, and patient-to-patient. These strategies/practices are recommended in addition to following OSHA guidelines. EPA/CDC/DOH/ADA recommendations will also be discussed.

*** OSHA has revised its Hazard Communication Standard with phasing in compliance by all providers starting Dec 01, 2013 through June 01, 2016. What you need to do/know to be in compliance.

The NYS Amalgam Recycling Law and Waterline (CFU) management as it applies to Infection Control will also be discussed.

Presentation Goals:
*Provide information about dental infection control principles and practices
*Emphasize the importance of written policies and procedures and ongoing education and training of dental care personnel

Learning Objectives:
After attending this presentation, participants should be able to:
*Describe modes of disease transmission and the chain of infection
*Identify strategies that can prevent occupational exposures to blood and body fluids
*Identify methods to monitor practices and evaluate dental infection control programs.

Dr. Peter Mychajliw received his D.D.S. degree from the New York University College of Dentistry with multiple clinical honors in 1987. He then completed a two year hospital based General Practice (Chief) Residency (LLJ Med Ctr) and subsequently entered private practice and also has served as a General Practice Residency Program Director (LLJ Med Ctr).

Dr. Mychajliw has served on several medical center committees including Infection Control and Quality Management and as Infection Control Officer in institutional settings. Dr. Mychajliw has lectured broadly in the areas of dental implants, hospital/medically complex dental rehabilitation, dental materials, inter-professional collaboration, and infection control/OSHA requirements for the dental professions since 1990.

Dr. Mychajliw is a New York State Department of Health licensed Infection Control Trainer.

The New York State Legislature requires all licensed health care professionals to complete training in infection control every four years. This course, which is approved by the NY State Education Department, satisfies the requirement for mandatory infection control training. 4 m.c.e. credits will be issued!

DATE: FRIDAY, OCTOBER 7, 2016  9 a.m. - 1 p.m. (4 mce credits)
PLACE: SCDS, 150 Motor Parkway, Media Center {lower level}, Hauppauge, NY11788.
COST: ADA members $125; Dental Staff $100; non-ADA dentists $250

(see ADA CERP and AGD PACE information on page 16)

Please register me for the Mandatory Infection Control course on Friday, October 7, 2016:

Name:.................................................................................................................. ADA #:..................................................
Address:..................................................................................................................... Tel. #:..................................................

[ ] Enclosed is check payable to "SCDS"
[ ] Please charge my Visa/MasterCard # ................................................................. Exp..................
Signature: ........................................................................................................ CVV...............................Zip..................Amount $:....................
DATE: Friday, October 14 or Wednesday, November 9
TIME: 9:00 am to 12:00 noon Continential breakfast will be served.
LOCATION: Suffolk County Dental Society
Media Center on lower level
150 Motor Parkway, Hauppauge, NY 11788
COST: $95.00/ADA member & staff $150.00/non-ADA dentists
PRESENTERS: "Have Dummy Will Travel, Inc."

This course will update, inform and train members and their staff in the newest CPR/AED guidelines. At the completion of the course, 2-year National Safety Council CPR/AED certification cards will be issued. Attendees will receive hands-on training on the Philips On-Site AED.

PLEASE REGISTER ME FOR CPR & AED TRAINING
[ ] October 14, 2016 or [ ] November 9, 2016
Name: .................................................................................................................. ADA No. .................................................................
Address: .................................................................................................................. Phone No. .................................................................
[ ] Check to "SCDS" enclosed for $ ............... (ADA $95. non-ADA $150.)
[ ] Charge my Visa / MasterCard Account No. ................................................................. Exp. Date ............... 
Signature ................................................................. CVV ............... Zip ............... Amount ...............
Risk Management

DATE: Wednesday, November 2, 2016
TIME: 9:00 am to 1:00 pm  Continental breakfast will be served.
LOCATION: Suffolk County Dental Society
            Media Center on lower level
            150 Motor Parkway, Hauppauge, NY 11788
            (1 traffic light east of the Upsky Hotel)
COST: $150.00/ADA member  $300.00/non-ADA
PRESENTERS: Robert M. Peskin, DDS, and Michael Kelly, Esq.

All who successfully complete the course will receive a certificate entitling them to a TEN PERCENT (10%) DISCOUNT on their next renewal from MLMIC and most other insurance companies, for three years. (Please check with your carrier. Some carriers do not recognize this course).

DETACH form below and mail to SCDS, 150 Motor Pkwy, Ste 105, Hauppauge, NY 11788; or fax to 631-232-1402

PLEASE REGISTER ME FOR RISK MANAGEMENT on November 2, 2016

Name: ........................................................................................................ ADA No. ................................................
Address: ..................................................................................................... Phone No. ................................................

[ ] Check to “SCDS” enclosed for $150.00 (ADA)  $300.00 (non-ADA)

[ ] Charge my Visa / MasterCard Account No. ................................................ Exp. Date ..............
Signature ........................................................................................................ CVV ..........  Zip ..........  Amount ......................
MONDAY MORNING ETHICS

Guenther Jonke, DMD
NYSDA Chair of the Council on Ethics

What Would You Do?

Dr. Caricante is a young, solo practitioner with a growing practice. He enjoys all aspects of dentistry except endodontics which he refers to a specialist. He works on Saturdays until 3:00 pm. Most of his colleagues including specialists in town work until 1:00 pm. The last patient of the day was a new patient with acute dental pain. Mr. Malbec, a 43-year old who is visiting his sister for a long weekend. He completed his medical history form and was in good health until recently, when he received a diagnosis of multiple myeloma.

He has been under the care of Dr. Carmenere, the local oncologist. Mr. Malbec completed an autologous bone marrow transplant and has been receiving intravenous injections of Zometa for the past 15 months. He also takes Lipitor for cholesterol, Bystolic for hypertension, and a baby aspirin. In addition, he was taking 800mg ibuprofen and Vicodin, which he had left-over from his bone marrow procedure.

Periapical radiograph reveals recurrent caries under a very large amalgam restoration on the maxillary right 1st premolar. The radiograph also shows that the tooth has calcified canals. There is no periapical pathology noted but the tooth is quite tender to percussion and also presents with 1+ mobility.

Without timely treatment, Mr. Malbec will suffer additional pain and possible infection. Endodontics is the preferred treatment but with calcified canals, extraction may be inevitable.

Dr. Caricante remembers at his last general membership meeting, the lecturer discussed potential healing issues when taking bisphosphonates, especially intravenous ones.

What would you do?

1. ____ Attempt endodontics on tooth 5 yourself
2. ____ Refer to Endodontist on Monday
3. ____ Recommend extraction and refer to Oral Surgeon
4. ____ Consult with oncologist
5. ____ Prescribe antibiotics and have him seek treatment from his previous dentist
6. ____ Other? Please describe

Please send your responses or comments to the Society by email (suffolkdental@optonline.net) or fax to (631-232-1402). Thank you.
MAG COMPLIANCE GROUP
OSHA AND HIPAA COMPLIANCE
RAYMOND A. MASCOLO, D.D.S. AND AVRUM H. GOLUB, M.D., J.D., CO-FOUNDERS

OUR GOAL is to help your practice meet OSHA mandates, HIPAA regulations, and be prepared for Federal Audits. OSHA penalties rose by 78% on August 1, 2016. HIPAA audits began on July 11, 2016. Your patients, your employees and you will work in a safe environment.

WE OFFER A CUSTOMIZED 250+ PAGE MANUAL WITH CHECKLISTS COVERING OSHA

- The Most Frequent Dentists’ Offices Standards Resulting in Inspection Citations
- Bloodborne Pathogens Requirements
- What To Do When a Needlestick / Sharps Exposure Occurs
- Hepatitis and HIV Exposure Management
- Revised Hazard Communication Standards (Full Compliance was required on June 1, 2016)
- 10 Steps to Comply With Personal Protective Equipment (PPE) General Requirements
- Exit Routes; Alarms; Emergency Action Plan; Medical Services/First Aid; Eye and Face Protection; Hand Protection; Walking Surfaces; Compressed Gases; and Formaldehyde Regulations
- Portable Fire Extinguishers Regulations
- Respiratory Protection Program Toolkit
- CDC, NIOSH, OSHA Interim Guidance for Protecting Workers from Occupational Exposure to Zika Virus

Office of Civil Rights (OCR) Phase 2 HIPAA Audits

- Audit Pre-Screening Questionnaire
- Business Associate Listing - Sample Template
- Request for Business Associate Listing
- HIPAA Phase 2 Audits: Enforcement Process and Flowchart
- OCR 2016 HIPAA Desk Audit - Guidance on Requirements Selected for Desk Audit Review - Privacy - Security - Breach
- Phase 2 HIPAA Audit – Privacy & Security & Breach – All Requirements

☆☆☆SPECIAL OFFER☆☆☆

FOR SUFFOLK COUNTY DENTAL SOCIETY MEMBERS
OUR CUSTOMIZED OSHA/HIPAA COMPLIANCE MANUAL: $495 $375

☆☆☆ADDITIONAL SERVICES AVAILABLE☆☆☆

WE WILL COME TO YOU TO

► TRAIN YOUR STAFF REGARDING OSHA & HIPAA REQUIREMENTS
► CONDUCT MOCK AUDITS

Dr. Golub is a Board and Subspecialty Certified Pathologist
CONTACT HIM at (631) 759-1930 or ahg_md_jd@me.com
2016 EDPAC Contributors

Liberty Level
David Forlano
Kerry Lane
Paul Leary
Maria Maranga
Gary Rosenfeld
David Scharf

Honor Roll
Vishveshwar Batheja
Daniel Birkmire
Jane Darviche
Richard Domozych
Christopher First
John French Jr
John Guariglia
Kevin Henner
Sachin Jamdar
Guenter Jonke
Dimitrios Kilimitzoglou
Gary Manowitz
Ivan Vazquez
Nick Vittoria

Capitol Club
Lawrence Absatz
Thomas Bonomo
Colleen Catara
Kevin Di Pietrantonio
Martin Dominger
Natalia Elson
Alan Farber
Scott Firestone
Brian Gilman
Thomas Gould
Frank Granati
Joseph Graskemper
Patricia Hanlon
Franklyn Ianno
Timothy Ingrao
Paul Labowitz
John Lagner
Carl Lavorata
Charles Leo
Claudia Mahon-Vazquez
Lawrence Mailloux

Capitol Club continued
Paul Markowitz
Alan Mazer
Virginia Mitchell
Sharon Pollick
Peter Pruden
Stacy Reisfeld
Antonino Russo
Laurence Schwartz
Jeffrey Seiver
Michael Sloan
Steven Snyder
Stephen Sokoloff
Richard Stabile
Robert Wagner
Bonnie Yellin

Thank you to everyone who has made a donation to this important endeavor. It is not too late to add your name to this list!

Have you Served in the Military?

If so, we would like to hear from you. Our November General Membership will be held in honor of our colleagues who have served in the Armed Forces, and we would like to acknowledge your service on behalf of our country.

Please contact us at suffolkdental@optonline.net with your name, rank, years served, branch of the military and any other pertinent information.
CLASSIFIEDS

LOOKING FOR GENERAL DENTIST: We are looking for a special individual to join our practice. Candidate must have three years of experience in all phases of General Dentistry. This position can be F/T or P/T. Our goal is to find the right person and transition them into a partnership position. Send resume to – DrMichael007@yahoo.com

PERIODONTIST WANTED: To work in general practice in Smithtown one day per month to start. Please e-mail resume to Rmunk99@gmail.com

LOOKING FOR DENTIST-MELVILLE: Looking for a young, motivated dentist with a few years of experience to join as an Associate/Partner; transition into the private practice and take complete ownership in five years. Call Dr. Batheja at (631) 673-1862

OFFICE COVERAGE AVAILABLE: Richard J. Stabile, DDS, PC and Associates will cover your office. Need time off for vacations, dental meetings or injury? You name it, we’ll accommodate you. Call Dr. Stabile at (631) 988-9312, e-mail rjsdcs@aol.com or call Dr. George Tiernan at (631) 724-8365

LOOKING FOR DENTIST: Immediate opportunity. Navarro Dental Group, a FFS state-of-the-art private practice on the south shore of Long Island, seeks a self-motivated, talented individual to fill a part time position leading to full time. Candidate must have two years of experience in all disciplines of General Dentistry. Saturday availability is a must. We aim to find the right person to transition into a partnership position. Send resume to info@navarrodentalgroup.com or contact Laura at (631) 650-9800

SEEKING: I am looking to rent space and/or combine with another practice and/or work for another dentist. Open to other win-win possibilities. Needs to be within 15 miles of Patchogue. I have been established in practice in the area for 30 years. Call (631) 634-8166.

FOR SALE: Perio practice NW Suffolk County satellite office two days a week. Priced to sell. Active hygiene program. Please call (631) 834-9440.

STUART B. SHAPIRO, D.D.S., J.D.
Attorney at Law • Master of Laws, Taxation

Legal Services for Dentists by a Dentist

• Practice Transitions
• Employment and Independent Contractor Agreements
• Partnerships and Corporate Limited Liability
• Leases, Real Estate Transactions
• Estate Planning
• Insurance, Disciplinary, Employee Issues

828 Hempstead Tpke., Franklin Square, NY 11010
Offices in Manhattan and Southampton
516 316 8102
www.dentistlawyer.net
NEW MEMBERS
We welcome the following new members elected in May and September 2016:

<table>
<thead>
<tr>
<th>Name</th>
<th>Affiliation 1</th>
<th>Affiliation 2</th>
<th>Affiliation 3</th>
<th>Affiliation 4</th>
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</thead>
<tbody>
<tr>
<td>Ammar Alsamawi, DDS</td>
<td>Univ of Iowa 2016; SUNY SB 2019</td>
<td>Orthodontics</td>
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<tr>
<td>Aaron Bellis, DDS</td>
<td>SUNY SB 2016; SUNY SB 2019</td>
<td>Prosthodontics</td>
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<tr>
<td>Anusuya Bharadwaj, DMD</td>
<td>Case Western Reserve 2016; SUNY SB 2018</td>
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<tr>
<td>Isaac Chinitz, DDS</td>
<td>SUNY SB 2016; SUNY SB 2019</td>
<td>General Dentistry</td>
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<tr>
<td>Phillip Glassberg, DDS</td>
<td>SUNY SB 2013; Jamaica Hospital 2014</td>
<td>SUNY SB 2019</td>
<td>General Dentistry</td>
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<tr>
<td>Jae Grymes, DDS</td>
<td>(Transfer from Colorado)</td>
<td>Univ of MD 2013; Children's Hospital CO 2016 (Pediatrics)</td>
<td>General Dentistry</td>
<td>Dental Anesthesiology</td>
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<tr>
<td>Adam Haber, DMD</td>
<td>LECOM 2016; SUNY SB 2017</td>
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<td>General Dentistry</td>
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<tr>
<td>Nellab Hashimi, DDS</td>
<td>Univ at Buffalo 2016; St Charles 2017</td>
<td>General Dentistry</td>
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<tr>
<td>Matthew Kahn, DDS</td>
<td>SUNY SB 2016; SUNY SB 2017</td>
<td>General Dentistry</td>
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<tr>
<td>Hobin Kang, DDS</td>
<td>Univ of the Pacific 2016; St Charles 2017</td>
<td>General Dentistry</td>
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<tr>
<td>Yeon Ji Kim, DDS</td>
<td>Univ of the Pacific 2016; St Charles 2017</td>
<td>General Dentistry</td>
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<tr>
<td>Jennifer Kraus, DDS</td>
<td>(Transfer from Second)</td>
<td>SUNY SB 2000; SUNY SB 2003</td>
<td>General Dentistry</td>
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<tr>
<td>Kelly Krekel, DDS</td>
<td>SUNY SB 2016; SUNY SB 2018</td>
<td>Pediatric Dentistry</td>
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<tr>
<td>Megan Leary, DMD</td>
<td>Temple 2014; VA Hosp W Los Angeles 2016</td>
<td>General Dentistry</td>
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<tr>
<td>Nicholas Mastroianni, DDS</td>
<td>SUNY SB 2016; Northport VA 2017</td>
<td>General Dentistry</td>
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<tr>
<td>Joseph G. Mazzola, DDS</td>
<td>(Transfer from Bronx County)</td>
<td>SUNY SB 2015; Mt Sinai/Brxnx VA 2016</td>
<td>General Dentistry</td>
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<tr>
<td>Amber Nierode, DDS</td>
<td>Univ of California 2015; SUNY SB 2017</td>
<td>General Dentistry</td>
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<tr>
<td>Monica Patel, DMD</td>
<td>Univ of Penn 2016; SUNY SB 2017</td>
<td>General Dentistry</td>
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<tr>
<td>Jessica Pilloni, DDS</td>
<td>Columbia 2016; SUNY SB 2019</td>
<td>General Dentistry</td>
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<tr>
<td>Simone Reisman, DDS</td>
<td>SUNY SB 2014; SUNY SB 2016</td>
<td>General Dentistry</td>
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<tr>
<td>Simone Richter, DDS</td>
<td>SUNY SB 2015; Lutheran-Hawaii 2016</td>
<td>General Dentistry</td>
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<tr>
<td>Gregory Sabino, DDS</td>
<td>SUNY SB 2016; Northport VA 2017</td>
<td>General Dentistry</td>
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<tr>
<td>Daniel Stern, DDS</td>
<td>(Transfer from Second)</td>
<td>NYU 2014; Brooklyn Hospital 2015</td>
<td>General Dentistry</td>
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<td>James Ramos-Ortiz, DMD</td>
<td>SUNY SB 2016; Univ of PR 2014; SUNY SB 2019</td>
<td>General Dentistry</td>
<td>Periodontics</td>
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<td>Simone Richter, DDS</td>
<td>SUNY SB 2015; Lutheran-Hawaii 2016</td>
<td>General Dentistry</td>
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<td>Thomas Vigliante, DDS</td>
<td>SUNY SB 2016; SUNY SB 2017</td>
<td>General Dentistry</td>
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<td>Yumee Yang, DDS</td>
<td>SUNY SB 2016; SUNY SB 2017</td>
<td>General Dentistry</td>
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</tr>
</tbody>
</table>

TAX TIPS FOR DENTISTS
by Stuart A. Sinclair, CPA

Tax Tips Regarding Uniforms

A bartender can't write off the cost of business clothes that he wore while working at a high-end restaurant, The Tax Court decided. It is irrelevant that the employer wanted workers to wear all black or that he felt it necessary to buy high quality clothes. Because they could be worn outside his workplace, the cost is a nondeductible personal expense (Beltifa, TC Summ. Op. 2016-8).

from The Kiplinger Tax Letter 2/26/16
Would you like to do 100 more crowns this year? How about 25 more implant cases?

Recently I had the opportunity to spend time with Dr. Steven Katz and Kelly Fox-Galvagni. They did a great job. Steve received the distinction of "Best New Speaker in Dentistry". If you are looking for a Practice Coach, you will enjoy talking to them.

Dr. Gordon Christiansen
Director, Practical Clinical Courses
CEO & Co-Founder, CR Foundation

Dr. Katz and his business partner Kelly are two of the rising stars in practice and team development coaching. Their wonderful message of hope is what dentists and teams need to hear after trying times in a tough economy. Steve and Kelly's management and marketing strategies will bring success to the practices they work with.

Linda Miles
Founder, LLM & Associates and Speaking Consulting Network

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We have successfully worked with over 40 dental practices on Long Island and we have presented to over 6,000 dentists and their teams in the last 6 years.

Dr. Steven Katz is one of the top coaches in dentistry. As a practice owner and clinician he has seen it all - tragedy, failure, and eventually tremendous success. Steve's compassion and desire to help others combined with his highly productive practice make him the perfect person to motivate his colleagues.

Dr. Katz reveals all of the tips, tricks and secrets you need to know to achieve similar success.

Dr. Richard Madow
The Madow Brothers
Reistertown, Maryland

It was an absolutely wonderful experience to hear the helpful suggestions that were presented by Steven and Kelly. Their insight into concepts that will work well in many offices was exceptional. It was a great learning experience. I see how they help practices to grow.

Thank you Steven and Kelly
David M. Berk, DDS, MAGD, Woodbury

"Dr. Steve Katz and Kelly Fox-Galvagni gave the best Practice Management Program that I have heard in years."

Dr. Woody Oakes - Excellence in Dentistry/The Profitable Dentistry Newsletter

This building is beautifully appointed with a Grand Entrance that welcomes Tenants and their Clientele. The building boasts many renovations including an Energy Efficient lighting upgrade preformed through PSEG's vender. New Carpet and Paint this year throughout the common areas. There have also been numerous updates including the Roof, HVAC Systems and other Mechanicals.

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EXPENSES (ESTIMATED)

<table>
<thead>
<tr>
<th>Item</th>
<th>Amount</th>
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<tr>
<td>Real Estate Taxes</td>
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<tr>
<td>Utilities</td>
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<tr>
<td>Insurance</td>
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<td>Repairs and Maintenance</td>
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<tr>
<td>Waste Removal</td>
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<td><strong>Total</strong></td>
<td><strong>$132,526</strong></td>
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<tr>
<td><strong>Net Operating Income</strong></td>
<td><strong>$134,810</strong></td>
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</table>

FOR MORE INFORMATION OR TO SCHEDULE AN INSPECTION
Call or Email Steve Chakmakian
Licensed Real Estate Sales Person at:
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Schak@RealtyConnectUSA.com
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How about 25 more implant cases?

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Pemphigus and Pemphigoid (P/P) are rare, autoimmune blistering diseases that affect a very small percentage of the population. The average patient with P/P sees five doctors over ten months in search of a diagnosis for their condition. Delays in diagnosis and appropriate treatment can lead to a number of complications, including significant functional impairment, resistance to treatment, psychological stress, and a lower likelihood of achieving remission.

The majority of P/P patients present with oral symptoms before the onset of skin lesions. Because of this, dentists have a unique opportunity to help shorten diagnosis times by identifying signs and symptoms when they are first encountered. Pemphigus vulgaris (PV) and mucous membrane pemphigoid (MMP) are two forms of P/P with increased presentation in the mouth. Oral lesions of PV/MMP are often initially misdiagnosed as “allergies” to dental products, foods or environmental agents or “non-specific gingivitis,” further delaying diagnosis (a biopsy) and appropriate treatment.

A catch-all clinical descriptor often used in dental practice is “desquamative gingivitis.” This describes a chronic type of gingival inflammation in which the epithelium detaches, leaving exposed ulcers. Desquamative gingivitis can be caused by several diseases that affect the oral cavity, so the practitioner needs to obtain a definitive diagnosis.

Consider a diagnosis of P/P when a patient presents with a combination of:
• Multiple ulcerated or erythematous oral lesions that don’t resolve in 7-10 days
• Lesions outside the mouth, including those on other mucosal surfaces and the skin
• Lesions that develop following minor trauma (Nikolsky sign), such as gentle lateral pressure, which weakens the adhesion between epithelial cells and the underlying connective tissues

Care and Maintenance
PV/MMP patients require special care during dental appointments to manage sensitive areas of the mouth and prevent further lesions from forming. Oral lesions can be very painful for patients, making it difficult to brush teeth and maintain proper hygiene. Consequently, patients may experience increased incidence of dental caries and periodontal disease. Dental prophylaxis should be performed on a regular basis, even when lesions are present. Good oral hygiene is very important to positive treatment outcomes.

Care and maintenance tips for dental professionals:
• Do a complete oral mucosal examination. Evaluate for any abnormalities, including secondary complications of PV/MMP treatment, such as candidiasis.
• Be gentle during maintenance appointments.
• Schedule more frequent appointments to control plaque build-up.
• Consider scheduling extra time and using local anesthesia, as patients may experience pain and bleeding during dental treatment.
• Use simple hand scaling instruments to increase control and minimize trauma to the oral tissues.
• Polish teeth with a non-abrasive toothpaste, avoiding harsh abrasives and air polishers, as particles may become embedded in the ulcerated tissue and set off a foreign body reaction.
• Avoid alcohol-based mouth rinses.
• Oral hygiene instructions for home care should be tailored to the level of mucosal involvement. When significant oral disease is present, gentle home care – including extra-soft toothbrushes, mildly flavored toothpastes, and mild mouth rinses – may be all the patient can tolerate. Some patients may not be able to floss due to bleeding and pain, so soft interdental brushes may be recommended instead.
• If patients are on a soft diet due to presence of oral ulceration and pain, suggest intake of nutritious, non-cariogenic options such as vegetable soups, fruit smoothies, etc.

The International Pemphigus and Pemphigoid Foundation (IPPF) is the world’s leading organization dedicated to improving the quality of life for all people affected by pemphigus and pemphigoid.

More information can be obtained by visiting the IPPF Awareness Campaign website at –
www.pemphigus.org/awareness or by contacting - awareness@pemphigus.org
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CDT, AAACD
President

Knight Dental Group is made up of modular laboratory divisions within North America. These modular centers offer a full range of products and services for every dentist practitioner and are described in detail on our website. Visit www.knighdentalgroup.com for more information.

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Ralph J. Rega, CDT
Business Development Manager
631-689-7860
516-428-3884 (cell)
rega@knightdentalgroup.com

Brian Tomaine, MDT
Technical Director
631-689-7860
631-880-2175 (cell)
btomaine@knightdentalgroup.com

Ralph J. Rega, CDT, and Brian Tomaine, MDT, are highly skilled in helping our dentist customer deliver ideal and highly predictable patient treatment options.
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Installation of Officers Gala-
- **Diamond Level**: Henry Schein Dental; Nobel Biocare
- **Platinum Level**: Adin Implants; Bank of America Practice Solutions; Fuoco Group; Madison Global Partners; Medical Liability Mutual Insurance Company; Suffolk Oral Surgery Associates, LLP; Stony Brook School of Dental Medicine
- **Gold Level**: Fumuso, Kelly, Swart, Farrell, Polin & Christesen, LLP; Manning & Napier; Peter Pruden, DDS, PC
- **Silver Level**: Ace Surgical Supply; Alan Berman, DDS; Dental Fill-Ins; Procter & Gamble; Stuart Sinclair, CPA
- **Bronze Level**: AXE Creatives; Biblo & Freier, LLP; Danziger & Markoff, LLP; Dental Auxiliary Training Center; E & E Custom Upholstery, Inc.; HALS Med-Dent Supply Co., Inc.; Have Dummy Will Travel, Inc.; Michael Zbar & Peter Leung, LLP

Give Kids a Smile- Henry Schein Dental; Bank of America Practice Solutions; United Healthcare; Mattituck Lions Club; Riverhead Rotary; Ultradent Products, Inc.; inVentiv Health; Marco Photography;

February Hands-On Course- Brasseler; Real World Endo

March General Membership Meeting- Bank of America Practice Solutions; Implant Direct; MLMIC; Nobel Biocare; Shofu; Suffolk Center for Speech; Eric Studley & Associates

Seminar Series – March all-day course- AMD Lasers; Care Credit; ContacEZ; Doxa Dental; GlaxoSmithKline; Ivoclar Vivadent; Patterson Dental; Tetra Dynamics

Spring Fling 3rd & 4th Year Dental Student Night- Physician Financial Partners, NYSDA

May General Membership Meeting- Bank of America Practice Solutions; Carestream Dental; MLMIC; Spectre Finance; Suffolk Center for Speech; Eric Studley & Associates

Seminar Series – May all-day course- Bank of America Practice Solutions; GlaxoSmithKline; Kuraray

Second Annual Shredding Event- Medical Liability Mutual Insurance Company; General Refining Corporation

Bus Crawl Resident Night- Patterson Dental; Bank of America Practice Solutions

17th Annual Golf Outing-
- **Diamond Level**: Medical Liability Mutual Insurance Company
- **Gold Level**: Bank of America Practice Solutions
- **Silver Level**: North Shore Implant & Oral Surgery Associates, Premier Endodontics of Long Island
- **Tee Sponsors**: AXE Creatives; C.Tech Collections; Dental Fill-Ins; Fumuso, Kelly, Swart, Farrell, Polin & Christesen, LLP; Defend by MyDent International; Peter Pruden, DDS, PC; Straumann USA

New Dentist Summer Social- Implant Direct

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